Managing the Complete Revenue Cycle

*From claim to payment systematically and electronically*

NetSolutions® gives Long-Term and Post-Acute Care providers the tools to manage all “administrative and clinical functions that contribute to the capture, management, and collection of patient service revenue,” HFMA’s definition of the revenue cycle.

NetSolutions is unique in its ability to provide full Revenue Cycle Management (RCM) tools to Long-Term and Post-Acute Care (LTPAC) providers. Many LTPAC vendors perform the first three steps in the revenue cycle: Charge Capture, Claim Submission, and Coding. However, those first items are only a component of RCM.

To fully offer RCM, all steps need to be incorporated. That is what NetSolutions offers you – the ability to manage the complete revenue cycle systematically using these applications:

- **AR-Billing** - powerful and flexible system for managing resident accounts and for billing
- **270/271 Interface** - electronically confirms resident eligibility with payers, including Medicare, Medicaid and/or commercial insurance and displays results in a readable format
- **eDocuments** - software that stores, indexes, accesses, and retrieves electronic documents imported to the resident’s financial and clinical records

**Manager Tools for Every Step in the Revenue Cycle**

**Revenue Cycle in Long-Term and Post-Acute Care**

- **Pre-Registration**
- **Payment Posting, Appeals, Collections**
- **Remittance Processing & Rejections**
- **Third-Party Follow up**
- **Claim Submission**
- **Charge Capture & Coding**
- **Registration**
- **Review & Case Management**
- **Encounter Utilization Review**

**The NetSolutions System**

Revenue Cycle Management
- AR-Billing
- Admit Discharge Transfer
- 270 / 271 Interface
- Resident Funds
- General Ledger, Accounts Payable

Electronic Medical Record
- MDS 3.0
- Care Plan
- Progress Notes
- Therapy
- User-Defined Assessments

Medication Management
- eCharting, eMAR
- Drug Interactions
- Physician Orders
- ePrescribing

Documentation Management
- Incident Reporting, Infection Control
- eDocuments
- Test Results

Communications
- Insight Dashboards
- Point of Care
- RosieConnect
- eAssignment & Messaging

CCHIT® certification gives you an objective way to select LTPAC software that is secure, complete, and ready for Electronic Health Records.
Electronic Data Interchange

NetSolutions AR-Billing is an Electronic Data Interchange that translates reports from electronic transactions into a readable and compact format that is unique to NetSolutions (sample screenshot below). The transactions:

» Electronic resident payer eligibility tracking (270/271)
» Claims acknowledgement (999)
» Claim status notification (277)
» Notification of claim payment with explanation (835)

**Transaction Set History: Complete and Readable**

In this one screen you have the history of a resident’s claims transactions in a format that’s efficient and easy to read. Data is displayed by transaction types. Click the 277 or 835 hyperlinks for more details on the claim status at the service line level.

Key Features for RCM with AR-Billing and eDocuments

Features in NetSolutions AR-Billing, and eDocuments that support revenue cycle management:

» Ability to attach both claims and statements with NetSolutions eDocuments so that the billing office can quickly open and review the claim/statement that was sent to the resident or resident family member

» Global tracking of collection activities across multiple residents for the same payer

» Tracking of a single resident’s collection activities across all of his/her payers

» Ability to view collection activity for single and multiple periods per payer

» Filters for Collection activities that display on days outstanding, days without payment, and specified “greater than” balances

» Templates for creating and maintaining multiple standard collection letters with embedded variable fields specific to the resident’s balances and demographic data

» Accepts Electronic Remittance Advice in the 835 format, eliminating entering each line and manual reconciliation. AR-Billing matches remits with claims and reports discrepancies.

To Learn More
Contact an NTT DATA LTC Solutions representative to discuss how our offerings would work for your organization.

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About NTT DATA

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